



Distinctive  
Guidance for  
Significant  
Wealth



FOUR FINANCIAL  
MANAGEMENT



# Putting your wealth to work for you

**O**ur purpose is to deliver exceptional financial guidance and personalized service to help you build and preserve your wealth, create a strategy for passing on a lasting heritage to loved ones or meaningful charities, and empower you to pursue your life's aspirations.

Our firm is uniquely positioned to cater to your distinct financial needs. As your trusted financial advocate, we provide unbiased investment guidance and financial planning to help you manage your wealth over your lifetime and beyond.

# Strategic collaboration and personalized support

**Our expectation is the same as yours—to be there for you when you need us.**

Our firm specializes in creating unique strategies that address complex wealth management issues, such as minimizing tax implications, so you can effectively control the destination and purpose of your wealth. We anticipate issues proactively, strategize for best results and, above all, are ever present and committed to your success.

## **Exceptional Service and Communication**

Our service to you is of utmost importance, and at the heart of that is an unparalleled communication model. We adapt our approach based solely on your preference, with an emphasis on fostering a trusted relationship that encourages an open exchange of ideas and shared concerns. Most importantly, we are available whenever you want to discuss your ongoing portfolio performance, and we proactively reach out to you whenever opportunities to help grow and preserve your wealth present themselves.

## **Engaging Our Team**

Today's market complexity and volatility demand specialized attention with a holistic approach to wealth management. We provide the intellectual capital and resources needed to offer a truly dynamic approach to your investment objectives. In concert with our experienced staff, we can engage a network of trusted professionals—such as accounting, legal, real estate and insurance professionals—to support all facets of your wealth management needs. We can also partner with existing experts who you have come to know and trust.

A high-angle photograph of two men sitting at a long, light-colored table in a modern, brightly lit room. The man on the left is wearing a light-colored shirt and has his hands clasped in front of him, looking down. The man on the right is wearing a light blue shirt and is gesturing with his hands as if speaking. The room has a concrete floor and a wall with large, rectangular panels. Sunlight casts long, soft shadows across the wall and floor.

## Benefits of Working with Our Firm

- **Unbiased guidance.** We have no proprietary investment products to sell, no investment banking relationships to promote, nor any other business conflicts to get in the way of providing unbiased recommendations.
- **Innovative strategies.** We have an understanding of the myriad of opportunities available to you, as well as the complex challenges you face, and are free to recommend only those strategies we believe align with your future goals and aspirations.
- **Philanthropic support.** As a client of ours, you benefit from our wide range of resources to help distribute your wealth to your favorite charities and endowments.



## OUR SERVICE INCLUDES:

- Comprehensive financial planning
- Advanced estate planning
- Investment consulting
- Advanced portfolio and investment analytics
- Tax-sensitive investing
- Alternative investments
- Trust services
- Single stock risk management
- Executive compensation arrangements
- Business exit planning
- Financial windfall planning
- Insurance planning
- Foundation and endowment guidance

# Our independence, your advantage

**Our independence means we can provide you with objective, unbiased financial guidance—allowing us to act in your best interests at all times.**

As an independent firm, we have the flexibility to offer you access to a wide range of non-proprietary products and services—without the obligation to sell any particular investment or brand—keeping our focus solely on your wealth management and legacy objectives.

Additionally, we are supported by the resources of LPL Financial, the nation's largest independent broker/dealer.\* With \$353 billion in advisory and brokerage assets,\*\* LPL Financial provides the technology and breadth of services to support sophisticated wealth management solutions.

The LPL Financial SIPC membership provides account protection up to a maximum of \$500,000 per customer, of which \$250,000 may be claims for cash. Additionally, through London Insurers, LPL Financial accounts have additional securities protection to cover the net equity of customer accounts up to an overall aggregate firm limit of \$575 million subject to conditions and limitations.

As your financial advocate, we uniquely leverage these valuable resources to prepare and deliver our best investment ideas designed exclusively to support your financial and personal aspirations.

\* As reported by *Financial Planning* magazine, June 1996–2012, based on total revenue.

\*\* As June 30, 2012

An explanatory brochure of SIPC coverage is available at [www.sipc.org](http://www.sipc.org).

The account protection applies when an SIPC member fails financially and is unable to meet obligations to securities clients, but it does not protect against losses from the rise and fall in the market value of investments.

LPL Financial Representatives offer access to Trust Services through The Private Trust Company N.A., an affiliate of LPL Financial

<b>Not FDIC or NCUA</b>	<b>NCUSIF Insured</b>	<b>May Lose Value</b>	
<b>Not Guaranteed by any Government Agency</b>		<b>Not a Bank/Credit Union Deposit</b>	

Securities and Financial Planning offered through LPL Financial, a Registered Investment Advisor | Member FINRA/SIPC



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